

Controls Specialist

Allied Supply Company, Inc. is an industry leading, 80-year old, family-owned, wholesale distributor of Air Filtration, Control Systems, HVACR Parts/Equipment and Refrigeration Products. If you are interested in taking your career to the next level and have a Controls background, we have a great opportunity for you. We have an immediate opening for a Controls Specialist in our Cincinnati location.

Job Responsibilities

- Provide technical support via telephone for customer Controls issues.
- Support Territory Managers in technical selling of Controls products.
- Visit job sites and provide quotes for projects.
- Programming and Software Assistance on products purchased by customers.
- Provide support for all branch locations.
- Primary business focus on design/build and retrofit (remodel) projects.
- Maintain professional and technical knowledge by attending educational workshops, reviewing professional publications, and establishing personal networks.
- Develop and execute sales presentations to current and potential customers.
- Monitor competition by gathering current marketplace information on pricing, products, new products, and merchandising techniques.
- Support efforts to consistently grow the base of referral sources.

Job Qualifications

- Associate/Bachelor's degree in Electrical Engineering or equivalent education and experience. HVACR background beneficial, but not required.
- Willingness to learn industry regulations and how these regulations apply to our customers.
- Must be intuitive to help customers solve issues.
- Strong communication skills (oral and written).
- Strong customer service, presentation and computer skills.
- Strong critical-thinking skills.
- Must be a self-starter, self-motivated, disciplined.
- May require occasional overnight travel.
- 2+ years' experience – willing to train the right candidate.
- Allied Supply Company offers:
 - Competitive salary plus incentive program.
 - Expense reimbursement
 - Benefits package to include medical, dental, short and long term disability, profit sharing, PTO and more.
- If you are looking for a career opportunity, forward confidential resume and salary requirements to: employment@alliedsupply.com

Allied Supply Company Inc. is an Equal Opportunity Employer

Dayton

1100 East Monument Ave.
Dayton, OH 45402
Phone (937) 224-9833
Fax (937) 224-5648

Lima

460 South Main St.
Lima, OH 45804
Phone (419) 223-0045
Fax (419) 224-5401

Mansfield

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Mansfield, OH 44903
Phone (419) 526-3111
Fax (419) 525-0056

Toledo

630 Phillips Ave.
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Cincinnati

707 Carr St.
Cincinnati, OH 45203
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Columbus

670 East 5th Avenue
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